



Verde Farms, LLC

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Procurement Manager

About Verde:

Verde Farms is the leading marketer of natural, organic, and grass-fed beef in the United States. Working with family farms across the globe, we are connecting consumers who desire healthy, great-tasting meat raised in a sustainable manner. Our employees believe in the company's core set of principles, and leadership's commitment to innovation!

As a dynamic, value-driven, privately held company based in the greater Boston area, Verde Farms employees are united by the company's mission, supportive culture, shared values, and integrity. This is a great time for key individuals to be a part of the double-digit growth at an organization that continuously creates new opportunities for team members to develop while changing the industry landscape.

Reports To: Director of Operations

Job Location: Woburn, MA

Job Purpose: The Procurement Manager will serve as the link between Verde Farms and suppliers to establish and manage favorable programs. This position will evaluate and analyze potential suppliers, negotiate purchases, and prepare monthly supply cost reports. The Procurement Manager will work with both domestic and international suppliers and manufacturers to ensure proper inventory levels and maximum profit margins.

Duties include:

- Manage various procurement projects that include the areas of purchasing, contracting, sourcing, and commodity management.
- Integrate and analyze complex data and industry trends from various resources to develop a sourcing recommendation.
- Understand business objectives to generate project information, action items, schedule, and deliverables for Verde Farms.

- Work with management to formulate negotiation plans.
- Develop innovative approaches to review procurement process effectiveness and explore logistics solutions for customers and suppliers.
- Provide recommendations on all procurement related issues, plans, reports, trainings, and metrics.
- Provide education and training to internal staff on procurement policies and best practices.
- Communicate and promote regulatory compliance requirements to suppliers.
- Accurately reports all purchase information.
- Analyze industry trends and market competitions to develop business improvement initiatives
- Identify and develop standard processes that address company's acquisition program requirements.
- Proactively seeks to understand company and supplier needs by building supply chain efficiency, process improvement, and fostering a high degree of collaboration with suppliers, manufacturers/processors, and third-party providers

Key Attributes of Role Holder:

- Bachelor's degree in business management, supply chain management, or logistics, preferably in a food production, manufacturing and/or consumer products environment
- 3 plus years' experience in food procurement, commodity trading, strategic sourcing, or related field. Protein, especially beef, procurement experience preferred.
- Understand better-for-you protein attributes like Grass-Fed and Organic.
- Manage programs in addition to spot purchases.
- Able to work independently and manage multiple priorities simultaneously
- Strong Excel skills required
- Experience with Salesforce and Tableau preferred
- Spanish or Portuguese proficiency preferred
- Excellent communication and interpersonal skills
- Strong problem-solving and organizational skills

Why Verde Farms?

- Competitive Salary
- Health Benefits
- Progressive PTO Policy
- Awesome Work Environment

There's something special about working at Verde Farms. We operate with a core set of principles: the promotion of health and wellness, animal welfare, and environmental sustainability. These driving forces shape our vision and actions that guide every decision regarding supply, products, partners, and employees.