

Verde Farms, LLC

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Financial Planning & Analysis Manager

About Verde

Verde Farms is the leading marketer of natural, organic and grass-fed beef in the United States. Working with family farms across the globe, we are connecting consumers who desire healthy, great-tasting meat raised in a sustainable manner. Our employees believe in the company's core set of principles, and leadership's commitment to innovation!

As a dynamic, value-driven, privately-held company based in the greater Boston area, Verde Farms employees are united by the company's mission, supportive culture, shared values, and integrity. This is a great time for key individuals to be a part of the double-digit growth at an organization that continuously creates new opportunities for team members to develop while changing the industry landscape.

Reports To: Vice President of Finance

Secondary Reporting To: Vice President Sales and Vice President Operations

Financial Planning

As the primary support for the Sales Team. This individual will provide full Customer economic analysis support. Working with Marketing, this will start with being the primary contact for New Product pricing development. This will include updating and supporting the implementation of a standard Pricing Analysis model for new products. Once a product has been approved for commercialization, this role will track the actual performance against the initial forecast. Key to this role will be the identification of risks and opportunities and to lead the development of action plans to improve profitability.

This position will also be the primary finance support for Customer Performance Management. This will include updating Customer item level income statements with actual results and publishing period scorecards. In addition, this role will track and analyze variances to expectations and support the development of strategic recommendations. Included in this analysis will be the tracking and analysis of Trade Expense and promotions. The role will also have the responsibility to work with the sales team to update forecasts, develop annual plans and work on various key customer promotion analysis.

Cost of Goods Analysis

This position will also work with the Vice President of Operations to report actual Cost of Goods versus standard. This will include the analysis of actual performance versus standard and the identification of sources of variances. They will also support the development of projects to improve cost performance.

Financial Planning and & Analysis Manager



From time to time, they will work on Cost projects to review item profitability, manufacturing performance and will provide key period Operation scorecards. In addition to the above tasks, this position will support the Material Planning and Inventory process and also recommend updates to cost of goods standards.

This position will be an important member of the Finance Team. This will include supporting period close, updating business forecast and supporting the development of the annual and long-term financial plans.

Performance Management

This position will support period performance management reporting, work across functions on business forecasts and play a central role to the development of the annual plans.

Key Attributes of Role Holder:

Thrives in a fast-paced, entrepreneurial culture
Excellent interpersonal, oral and written communication skills
Strong analytical, organizational and project management skills
Trustworthy, highly collaborative, perceptive, operates with integrity
Able to work independently and manage multiple projects simultaneously
B.S. degree and 5-7 years of experience in a Consumer Products Finance role.

Why Verde Farms?

- Excellent Health Benefits.
- Competitive Salary.
- Progressive PTO Policy.
- Awesome Work Environment.

Primary Location

- United States – Boston Massachusetts Area

There's something special about working at Verde Farms. We operate with a core set of principles: the promotion of health and wellness, animal welfare, and environmental sustainability. These driving forces shape our vision and actions that guide every decision regarding supply, products, partners, and employees.

If you're ready to join a team that values what they do, please submit your resume to us at careers@verdefarms.com.

****No Agency Candidates at this time. ****